



# SeaViews

A Newsletter for Carlsbad Seapointe Resort Homeowners and Guests



## Come Celebrate Your Ownership With Us!

The Carlsbad Seapointe Resort Board of Directors and Grand Pacific Resort Management Team would like to invite you to attend our annual Homeowners Association Celebration and Meeting on March 5th, 2011.

The day is designed to be a celebration of you, our valued homeowners at Carlsbad Seapointe Resort. Join us for an afternoon of food, fun, and festivities! The activities will include a delicious complimentary barbecue, live musical entertainment, activities for children of all ages, raffle prizes, and we have brought back the popular Information Expo featuring experts from RCI, GPX, and ResorTime.

Please take the opportunity to learn more about the benefits of your Ownership with the knowledgeable representatives who will be on hand to answer all your questions.

*(Continued on page 3)*

Remember to mark your calendar for FUN...  
**March 5th, 2011**

## We Appreciate You...

You asked for it and we listened. Back by popular demand... Grand Pacific Resort Management's Owner Appreciation Program!

Last year we launched Owner Appreciation Week across all Grand Pacific managed resorts. The feedback we received from you was tremendous, and the program was overwhelmingly successful.

So this year, we will continue the tradition of Owner Appreciation Week where we will make available to you key items at our **bulk wholesale pricing**, with **no profit/no markup**, as another benefit of your timeshare ownership! After all, as your management company, we continually negotiate great prices and find the best products for the 1,000+ condos we manage on your behalf. Retail stores mark up most of these items 50-100%! Why not pass on the savings to all of you for your homes!

### Owner Appreciation Week...

For the **week before and the week after your resort's Annual Meeting**, you can purchase at **zero mark-up** some of the same high-quality items you find in your vacation ownership unit.

Last year everyone was thrilled with the mattresses we made available. Some of your fellow homeowners are already enjoying a peaceful night's sleep on the **Evergreen by Sleep Therapy mattress**. This is the same fantastic mattress we use in all our newest GPR condos and would cost you hundreds of dollars more at your local department or furniture store!

*(Continued on page 2)*



## Important Newsletter Update!

As your management company, Grand Pacific Resort Management (GPRM) constantly evaluates cost vs. benefit of offerings and deliverables for our homeowners. To that end, we took a close look at our Resort Newsletters, and focused on the value proposition of a quarterly newsletter vs. a bi-annual newsletter, with email updates as needed. We also conducted a survey of our owners regarding the newsletters, frequency, and benefits.

We came up with a new Newsletter program that incorporates your ideas, and which is in sync with our Going Green initiative, reduces costs, and continues to provide important and timely information to you about your resort ownership:

*(Continued on page 3)*



## What is the Bonus Time Network?

ResorTime.com, the leading provider of nightly timeshare rentals, developed the Bonus Time Network to provide timeshare owners with exclusive Bonus Time rates worldwide.

## What is the Bonus Time Network Reservation Center?

The Exclusive location for Timeshare Owners to book Bonus Time at any affiliated resort in the network

### 2 WAYS TO BOOK BONUS TIME

- 1) Online at [ResorTime.com/GPR](http://ResorTime.com/GPR)\*
- 2) By phone at **800.846.5557**

### Find out more:

See the Bonus Time Network brochure in your newsletter today!

\*You must be logged in to access Bonus Time rates. ResorTime.com's Bonus Time Network is an extension of our partners' existing Bonus Time programs.



The Point at Poipu - Kauai, HI



Looking to trade your week within the Grand Pacific Resorts family?

To learn more:

Click: [gpxvacations.com](http://gpxvacations.com)

Call: 877.254.4866

Email: [gpx@gpresorts.com](mailto:gpx@gpresorts.com)

# We Appreciate You... (Continued from page 1)

Another popular item was the cuddle blanket and we'll offer those again for just \$19. And to complete your luxurious rest at home, we will offer you our plush robe for **only \$35!** These retail for around \$100, we promise you'll love them!

We will be sending you more info about our new Owner Appreciation Program and how it can save you money around the time of our Annual Owners' Meeting, which takes place on March 5th, 2011. You will be able to order by phone, FAX or in person at the Annual Meeting. And all items purchased through the Owner Appreciation Program will be shipped directly to you **at cost.**



Grand Pacific Resorts values the trust you place with us to ensure the quality of your family's vacation experience. Our entire team works hard to serve you. Now we look forward to helping you save your hard-earned dollars by passing on our bulk purchasing to you, as another benefit of your GPR ownership, and our way of saying "Thank You"!

David Brown, Co-President



## Board of Directors' Meeting Highlights

**December 3, 2010** – President Joseph Spirito called the meeting to order at Carlsbad Seapointe Resort at 4:05pm. Board members in attendance were David Brown, Mary Dieckmann, Linda Simkins Ruane, Chuck Munzert and Dr. Joseph Spirito. Representing Management were Nigel Lobo, Vice President of Resort Operations; Patrick Fernane, Regional Director; Mandi Osborn, General Manager, and all department managers. A few Owners were also present. Hayley Hughes took the minutes.

### **The following actions took place:**

- The Board approved the Minutes of the September 16, 2010 Board of Directors Meeting.
- An overview of Front Desk Operations, Housekeeping, Maintenance, Fiscal Performance and reserves was presented.
- The Board approved the revised Sales and Marketing agreement with Advanced Commercial Corporation.
- The Board approved expenditures for 2011 projects not to exceed \$116,520 and 2012 projects not to exceed \$162,500.
- Topics discussed during the Owner forum included late check-outs and donating used soap bars to charity.
- The meeting adjourned at 5:10pm.

**Note:** If you wish to have a copy of the Minutes for your records, please send your request along with a (\$.63) stamped self addressed envelope to Grand Pacific Resort Services, L.P., 5900 Pasteur Court, Suite 200, Carlsbad, CA 92008, Attn: Lois Sklar.

## 2011 Meeting Dates

**Saturday, March 5, 2011** – 12:30pm, Regular Meeting  
– 2pm, Annual Owners' Meeting at Carlsbad Seapointe Resort

**Wednesday, June 15, 2011** – 11am at Carlsbad Seapointe Resort

**Thursday, September 15, 2011** – 10am at Carlsbad Seapointe Resort

**Friday, December 2, 2011** – 2pm at Carlsbad Seapointe Resort

**Note:** Owners are welcome to attend any regular Board meeting. Board meeting agendas are posted at the resort four days prior to the meeting. If you would like a copy of the final agenda for any Board meeting mailed to you, please contact your Resort Manager prior to the meeting. Since meeting times and location are subject to change, please contact your Resort Manager in advance to reconfirm the exact time and location.

# Important Newsletter Update! (Continued from page 1)

- Beginning in 2011 you will receive two full resort newsletters per year, via either U.S. Mail or email (your choice), plus updates via email as needed. If you haven't already provided us with your email address, please do so! You may opt-in to receive the electronic version of your newsletter by visiting your Resort website at [www.carlsbadseapointe.com](http://www.carlsbadseapointe.com) and click on the Newsletter Sign up area.
- Our Resort budget will benefit from lower printing and postage costs.
- For quick and timely information, we encourage you to visit your Resort website [www.carlsbadseapointe.com](http://www.carlsbadseapointe.com) or contact your Owner Services Team at 888-477-6967.

We welcome the opportunity to keep you fully informed about your resort ownership, while at the same time saving money and protecting the environment.

## Come Celebrate Your Ownership With Us! (Continued from page 1)

**Saturday March 5th 2011 – 12:30-2pm**

Dine on great food and drink while getting to know your fellow Owners and Seapointe Team Members.

**2-3:30pm – Annual Owners' Meeting and Proxy Solicitation**

The annual meeting of the members of the Carlsbad Seapointe Resort Owners Association, Inc. will be held on **March 5, 2011 at 2pm at the Carlsbad Seapointe Resort Clubhouse**. You are urged to fill in, date, sign and return the enclosed postage-paid proxy card whether or not you plan to attend the meeting. Such action will not affect your right to vote in person should you decide to attend.

**If a quorum of the membership is not present at the meeting, either in person or by proxy, the Association may be required to adjourn and reschedule the meeting at an additional expense to the Association, which is paid from your assessments. Therefore, you are urged to complete, sign and return the proxy card immediately.**

By signing and returning the proxy card, you, as an Owner and member of Carlsbad Seapointe Resort Owners Association, Inc., appoint Linda Simkins Ruane as Proxyholder unless an alternate Proxyholder is named. (Note that the proxyholder must be in attendance at the Annual Meeting.) With full power of substitution, she will vote and otherwise



represent you at the annual meeting on **March 5, 2011**, and at any reconvening thereof. She will vote your membership as fully as you would if you were personally present, upon such business as may properly come before the meeting. You may revoke this proxy in writing at any time and it will not be used if you attend the meeting and vote in person.

The proxy will be voted as you indicate and, if no indication has been made, it will be voted as the Proxyholder deems advisable on the matters set forth above. You will find statements from the various candidates on the enclosed insert. *Note: Checking the blank marked "withhold" will ensure that your proxy will not be voted, but will still count toward the quorum requirement.*

**We look forward to seeing you... Remember, RSVP with Owner Services today by calling 888-477-6967.**

**Mandi Osborn, General Manager**

## Make the Most Of Your Ownership

Learn how to make the most of your ownership with our complimentary classes. Please reserve your attendance and verify date, place and times and ensure your detailed information is available to you at the classes, by contacting Owner Services at 888-477-6967.

### RCI Weeks 101 Class Schedule

*Brought to you by Owner Services & RCI*

February 12th, March 19th  
April 9th, May 14th

### HGVC 101 Class Schedule

*Brought to you by Owner Services*

February 5th & 26th  
March 12th & 26th  
April 2nd & 16th

GRAND PACIFIC RESORTS

*Referrals are the best compliment you can give!*

As a **Thank You** for Referring Your Friends & Family

**\$50 HOA Credit - When your eligible referral attends a presentation.**

**\$300 Additional HOA Credit - When your eligible referral becomes an owner**

Visit or Call  
[www.grandpacificresorts.com/owners/referral.aspx](http://www.grandpacificresorts.com/owners/referral.aspx)  
**800-933-1310**  
for complete details.

Referral Rewards Rules Apply

Grand Pacific Carlsbad, L.P. - Timeshare Developer  
5900 Pasteur Court, Suite 200, Carlsbad, CA 92008

# Area Calendar of Events

\*Event dates and times are subject to change.

## Thru April 10th, 2011

### Naturalist-guided Whale Watching

Join Scripps naturalists and Flagship-San Diego Harbor Excursion for their 11th season of whale watching and venture out for twice-daily cruises to locate gray whales on their round-trip migration. Search for seals, sea lions, dolphins, migrating birds, and more! [www.aquarium.ucsd.edu](http://www.aquarium.ucsd.edu)

## February 1st – March 1st, 2011

### San Diego Museum Month

Experience half-price admission at more than 30 local museums, monuments, historical sites, and gardens in February. Pick up a Culture Card beginning in late January at any Macy's store in the county (while quantities last). The Culture Card admits up to four guests to participating centers. [sandiegomuseumcouncil.org](http://sandiegomuseumcouncil.org)

## February 26th, 2011

### SeaWorld San Diego's Make A

### Wish Foundation® – Walk for Wishes®!

Walk For Wishes will include a one-mile course that routes through SeaWorld

showcasing a bevy of live animals and park characters, and extends into a four-mile course along beautiful Mission Bay. After the walk there will be activities, refreshments and entertainment for the whole family. And, all walkers will receive 50% off admission to SeaWorld to re-enter the park after the walk for a fun filled day. Admission discount special is valid Saturday, February 27th or Sunday, February 28th. [www.makeawish-sd.org](http://www.makeawish-sd.org)

## April 2nd, 3rd, 16th and 17th, 2011

### Flower Fields Carlsbad Arts and Crafts Fair

The Flower Fields® Arts and Crafts Fairs feature an array of outstanding paintings, photography, pottery and crafts created by the best of Southern California's artisans. While strolling among the arts and crafts and listening to music, our guests will be able to relax and enjoy delicious heart-shaped strawberries grown in local San Diego fields. Unusual, quality crafts are available to purchase. [www.theflowerfields.com/arts\\_crafts.html](http://www.theflowerfields.com/arts_crafts.html)

## Have You Moved Recently?

Don't forget to notify us with your new address and contact information!  
Just call Owner Services at 888-477-6967 or log on to  
[www.grandpacificresorts.com/owners/address.aspx](http://www.grandpacificresorts.com/owners/address.aspx)



CARLSBAD SEAPOINTE RESORT  
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### Carlsbad Seapointe Resort

6400 Surfside Lane, Carlsbad, CA 92011

760-603-1700

### Owner Services

5900 Pasteur Ct., Ste. 200, Carlsbad, CA 92008

888-477-6967

\*International Owners 760-827-4100

### Grand Pacific Resort Management

5900 Pasteur Ct., Ste. 200, Carlsbad, CA 92008

760-431-8500

### Owner Rewards Department

800-753-5557

### Assessment, Billing & Collection

800-234-6222

### ResorTime.com – Your Bonus Time Network Reservation Center

800-846-5557

Visit your Vacation Timeshare online

[www.CarlsbadSeapointe.com](http://www.CarlsbadSeapointe.com)

[www.facebook.com](http://www.facebook.com)

[www.Twitter.com/seapointeresort](http://www.Twitter.com/seapointeresort)

[www.rci.com/rcity](http://www.rci.com/rcity)



Carlsbad, CA 92008

5900 Pasteur Court, Ste. 200

Grand Pacific Resort Services, L.P.

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CARLSBAD SEAPOINTE RESORT



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# Board of Directors STATEMENT OF CANDIDATES



CARLSBAD SEAPOINTE RESORT  
A GRAND PACIFIC RESORT

**David Brown** (*Incumbent*)  
Carlsbad, CA

**EDUCATION** – BA Columbia College, NY; JD University of Virginia Law School

**QUALIFYING EXPERIENCE** – I currently serve as a Board Member at Carlsbad Seapointe Resort. In addition, I'm Co-President of Grand Pacific Resorts. From 1980 to 1988 I served as general counsel to Vistana Resort in Orlando, Florida, and learned a great deal about how one of the largest, most successful and reputable timeshare resorts in the world operates. From 2000 to 2005, I served as chairman of the California chapter of ARDA (American Resort Development Association based in D.C.), and have worked with the California and Florida legislatures on matters relating to vacation ownership for 20 years.

**OBJECTIVES** – Carlsbad Seapointe Resort is a Gold Crown Resort in every sense of the word. It takes a group of committed professionals to maintain guest service levels at the high standards we all expect. The resort must continue to work diligently to maintain and upgrade our facilities and amenities. Our resort staff, with their great sense of camaraderie, continually performs "above and beyond." My goal is to provide the highest quality vacation experience possible for our owners, exchangers and their guests, and to continue to work as a team with the Board to accomplish our goals. I think maintenance fees must remain moderate as compared to other California timeshare resorts, while striving to keep our quality ratings in the top 10-15% statewide. I believe that Carlsbad Seapointe offers the finest vacation experience in the entire timeshare system worldwide, and I am proud to be part of it. I appreciate your support.

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**Dr. Joseph Spirito** (*Incumbent*)  
Carlsbad, CA

**EDUCATION** – Bachelor's Degree: Psychology, Elementary and Secondary Education, Center Connecticut State College; Master's Degree: Administration, University of Hartford; Doctorate Degree: Educational Leadership and Management, University of La Verne.

**QUALIFYING EXPERIENCE** – I am retired as Superintendent of the Ventura Unified School District. During my time as Superintendent, I was responsible

for 27 schools, 18,000 students, 3,000 employees and had responsibility for over \$100 million a year budget. I currently serve as President of Carlsbad Seapointe HOA, President of Carlsbad Inn HOA and President of Grand Pacific Palisades HOA.

**OBJECTIVES** – I am proud to represent you as a member of the Board of Directors for Carlsbad Seapointe Resort. In my experience with other Boards I have worked closely with resort management to complete many necessary and important projects which have maintained the resort's Gold Crown status. Some of the most recent in-unit projects at the resort that we completed this year include brand new beds and bedding packages, beautiful blackout draperies, shears and cornice boxes and flat screen TVs. I believe it is essential to see consistent improvements at the resort, not only for our Gold Crown status, but most importantly for our Owners. I live in the Carlsbad area and will frequently visit the Resort which enables me to easily assist with the direction of any ongoing projects as well as ensure the day-to-day operations are flowing well. This hands-on approach allows me to have a higher knowledge of what makes Carlsbad Seapointe the Resort it is today. Carlsbad Seapointe Resort has a reputation for service excellence and I seek to continue serving on the Board and ask for your support of my candidacy so I that may continue to play an important role in the Resort's future.

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**Ernie Abbit**  
San Diego, CA

**EDUCATION** – Master's Degree in Social Work

**QUALIFYING EXPERIENCE** – Executive Director of major congregations with 1,500 family memberships/25 years. HOA President for 509 homes/11 years

**OBJECTIVES** – Improve benefits and experience for all owners

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**James D'Alessandro**  
Riverside, CA

**EDUCATION** – High School, 4 Years of College

**QUALIFYING EXPERIENCE** – I am the founder and Senior Pastor of Calvary Chapel Jurupa Valley of Riverside for

(Continued on back)

# Board of Directors STATEMENT OF CANDIDATES



CARLSBAD SEAPOINTE RESORT  
A GRAND PACIFIC RESORT

*(Continued)*

over 27 years. Which means, I have been on the Board for 27 years and have extensive experience with running a corporation. Having been a Pastor for that long I also have dealt with about every problem you can imagine, with people and with problems in the corporation. I believe that I can bring this experience into the board meetings.

**OBJECTIVES** – As an on going owner of 4 timeshares at Carlsbad Seapointe for over 10 years I have seen things that I think could use improvement. As a Board member I feel I could truly represent and intervene for us as owners. I also believe that I could represent all those who might choose our resort to exchange into and even those who might just come for a day or two. My desire is that anyone who comes to our timeshare will find that it is the best experience they have ever had.

I hope you will give me the opportunity to prove to you that I will stand in the gap for all those who desire to be part of the Seapointe experience. We love our timeshares and are always looking forward to when we come out here. Thank you for your consideration.

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## **Maureen Hall**

*Lakeside, CA*

**EDUCATION** – Bachelor's Degree in Management

**QUALIFYING EXPERIENCE** – 30 year government employee in water conservation. Prior experience in Engineering and Law Enforcement. Board Member, Tamarack Beach Resort, Carlsbad.

**OBJECTIVES** – To keep Seapointe a Gold Star Resort and keep it a home away from home for its owners and traders. To keep costs low while still maintaining status of resort.

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## **Leon Louwsma**

*Anaheim, CA*

**EDUCATION** – High School, Trade School, US Navy Vet

**QUALIFYING EXPERIENCE** – Newspaper Pressroom Maintenance Superintendent

**OBJECTIVES** – To insure the ongoing quality and efficiency of maintenance and operations of the facility.

## **William O. Mistretta**

*Toluca Lake, CA*

**EDUCATION** – Doctorate of Education

**QUALIFYING EXPERIENCE** – Carlsbad Seapointe Owner since 1998, So. California homeowner and small business owner

**OBJECTIVES** – Improve communication with owners; develop an online community of owners thru Twitter & Facebook; develop children's evening workshops to let parents have an evening off.

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## **Judy Takaya**

*Costa Mesa, CA*

**EDUCATION** – B.S. University of Washington

**QUALIFYING EXPERIENCE** – As a dedicated owner of 5 weeks at Seapointe, I understand the immense joy and occasional frustration an owner or visitor would experience with their stay at this outstanding resort. As a retired teacher and high school counselor, I have learned to listen to others and act accordingly. I am a team player and as a newcomer would bring a fresh perspective towards a healthy capital reserves program and continued maintenance of this quality resort.

**OBJECTIVES** – My goals include ensuring that CSR maintains the high standards of a Gold Crown resort and Hilton GVC in the most cost efficient manner. I will listen to all suggestions and opinions with a fair and open mind; your comments are crucial to maintaining the quality we have come to expect at Carlsbad Seapointe Resort.

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## **Thomas Wilkin**

*Redlands, CA*

**EDUCATION** – Associates Degree/20 yrs Military

**QUALIFYING EXPERIENCE** – Many Promotion Boards in Air Force.

**OBJECTIVES** – Lower Maintenance Fees and maintain high level of vacation



CARLSBAD SEAPOINTE RESORT  
A GRAND PACIFIC RESORT

# Give Us the Green Light!

How about an extra week of vacation? Your email address enters you in a drawing for a free exchange week. The winner will be provided with an extra week for exchange and we'll pay the exchange fee!

Email communication with our Owners not only helps reduce costs, it will also support our "Going Green" initiative. Your email address allows Carlsbad Seapointe Resort to keep you in touch with all the exciting news and events happening here at the resort! In order to provide you with the latest information, as well as expand our "Going Green" efforts, please provide us with your email address below.

Winners will be announced at the Annual Owners Meeting on March 5, 2011.

**Send us your email address and you'll be entered to win an extra week of vacation!**

(PLEASE FOLD)

## Annual Owner 2011 PROXY

The undersigned acknowledges receipt of the notice for the Annual Meeting of the Carlsbad Seapointe Resort Owners Association to be held on March 5, 2011, and appoints Linda Simkins Ruane as Proxyholder with full power of substitution, unless an Alternate Proxyholder is named. This proxy will be voted as indicated. Where no indication is made, or if you fail to cast all the votes to which you are entitled, the Proxyholder will cast all unused votes as seen fit on any business which may properly come before the meeting or any reconvening thereof.

**Alternate Proxyholder:** \_\_\_\_\_  
(Must be present at Annual Meeting)

**Yes, I WILL BE ATTENDING THE ANNUAL MEETING**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Unit #/Week: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**E-Mail Address:** \_\_\_\_\_

**CANDIDATES:** Two (2) candidates will be elected. As an Annual Owner, you may cast a total of four (4) votes for each interval you own. Cast them all for one candidate or divide them among as many as you wish. Please print clearly. Unreadable names will not be counted. Do not cast fractional votes. Fill in the **NUMBER of votes** you want that candidate to receive.

- |  |   |
|--|---|
| <input type="checkbox"/> David Brown ( <i>Incumbent</i> )        | <input type="checkbox"/> Leon Louwsma         |
| <input type="checkbox"/> Dr. Joseph Spirito ( <i>Incumbent</i> ) | <input type="checkbox"/> William O. Mistretta |
| <input type="checkbox"/> Ernie Abbit                             | <input type="checkbox"/> Judy Takaya          |
| <input type="checkbox"/> James D'Alessandro                      | <input type="checkbox"/> Thomas Wilkin        |
| <input type="checkbox"/> Maureen Hall                            | <input type="checkbox"/> Withhold             |
| <input type="checkbox"/> Write-In _____                          |   |

**WE NEED YOUR VOTE!** This is a postage-paid proxy card. Just fold the card in half, tape closed, and drop it in the mail once you have completely filled it in. This proxy must be received no later than: **March 3, 2011.**



CARLSBAD SEAPOINTE RESORT  
A GRAND PACIFIC RESORT

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Winners will be announced at the Annual Owners Meeting on March 5, 2011.

## Send us your email address and you'll be entered to win an extra week of vacation!

(PLEASE FOLD)

## Biennial Owner 2011 PROXY

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**Alternate Proxyholder:** \_\_\_\_\_  
*(Must be present at Annual Meeting)*

**Yes, I WILL BE ATTENDING THE ANNUAL MEETING**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Unit #/Week: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**E-Mail Address:** \_\_\_\_\_

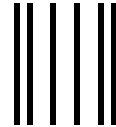
**CANDIDATES:** Two (2) candidates will be elected. As a Biennial Owner, you may cast a total of two (2) votes for each interval you own. Cast them all for one candidate or divide them among as many as you wish. Please print clearly. Unreadable names will not be counted. Do not cast fractional votes. Fill in the **NUMBER of votes** you want that candidate to receive.

- |  |   |
|--|---|
| <input type="checkbox"/> David Brown <i>(Incumbent)</i>        | <input type="checkbox"/> Leon Louwsma         |
| <input type="checkbox"/> Dr. Joseph Spirito <i>(Incumbent)</i> | <input type="checkbox"/> William O. Mistretta |
| <input type="checkbox"/> Ernie Abbit                           | <input type="checkbox"/> Judy Takaya          |
| <input type="checkbox"/> James D'Alessandro                    | <input type="checkbox"/> Thomas Wilkin        |
| <input type="checkbox"/> Maureen Hall                          | <input type="checkbox"/> Withhold             |
| <input type="checkbox"/> Write-In _____                        |   |

**WE NEED YOUR VOTE!** This is a postage-paid proxy card. Just fold the card in half, tape closed, and drop it in the mail once you have completely filled it in. This proxy must be received no later than: **March 3, 2011.**

2011 PROXY

CARLSBAD SEAPOINTE RESORT  
A GRAND PACIFIC RESORT

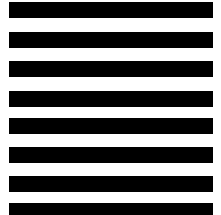


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PO BOX 4403  
CARLSBAD CA 92018-9986**





## What is the Bonus Time Network?

ResorTime.com, the leading provider of nightly timeshare rentals, developed the Bonus Time Network to provide timeshare owners with exclusive Bonus Time rates worldwide. With over 1 million room nights available at any given time, Bonus Time can be booked 24/7 through the Bonus Time Network Reservation Center at [www.ResorTime.com](http://www.ResorTime.com).



BOOK YOUR VACATION ONLINE 24/7

### What's in it for me?

- » 100 + resorts \$99 or less
- » Over 1 million room nights available at any given time
- » Insider deals all year long

### How would I use It?

- » Extend exchange vacations by adding extra nights
- » Business travel
- » Family reunions
- » Last-minute getaways
- » Plenty of room! Love your family? Just don't want them to stay with you!
- » Road trips

### Log in to the GPR Bonus Time Network Reservation Center

1. Visit [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR).
2. "Log In" by clicking Member Login.
3. You're all set. Start planning your next vacation!

### Don't have an account? Sign up!

1. Visit [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR).
2. "Sign Up" by clicking Join Now.
3. Complete the sign-up form.
4. You're all set. Start planning your next vacation!

## 2 WAYS TO BOOK

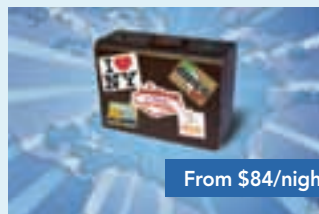
- Book Bonus Time Nightly Rentals**
1. Online: [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR)
  2. Call: 877.867.6506

## GPR Bonus Time Network Reservation Center Deals

Log in or sign up to book your next getaway!

To search deals visit: [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR)

### Hot Deals



From \$84/night

Check out our latest Hot Deals and save money on your next trip.

### Last-Minute Deals



From \$70/night

Looking to get away this week? Check out our Last-Minute Deals.

### \$99 or Less Deals



From \$33/night

Over 100 resorts with nightly rates less than \$99.

### What is Grand Pacific Exchange (GPX)?

GPX is Grand Pacific Resorts' Internal Exchange Program, providing timeshare exchanges exclusively to their owners. The perfect complement to your primary exchange service, GPX offers resorts and destinations Grand Pacific Resorts owners truly desire.

New for 2011: An interactive exchange website will allow you to create a personal username and password to search and confirm exchanges online! No more calls necessary. Book your dream exchange vacation any time, day or night.



BOOK YOUR VACATION ONLINE 24/7

### What's in it for me? Benefits and Services

- » \*NO-RISK deposit week(s) up to two (2) years in advance.
- » FREE- no annual membership fees.
- » Confirm exchanges online up to one (1) year in advance.
- » \$169 domestic/ \$189 international exchange fees.
- » Gift week(s) to friends or family with NO guest certificate fees.

\*NO RISK deposit guarantees that if you don't find the exchange you want with us, we will transfer your GPX deposit into your RCI account. Small fee applicable.

### How do I get started?

1. Log onto [www.gpxvacations.com](http://www.gpxvacations.com).
2. Click "Login/ Register" and create a username and password.
3. Search domestic and international locations from Hawaii to Australia.
4. Confirm your dream vacation exchange ONLINE!

### BRAND NEW! Log in to the GPX Exchange System

1. Visit [www.GPXVacations.com](http://www.GPXVacations.com).
2. Log In by clicking "Login/Register."
3. You're all set. Start planning your next exchange!

### Don't have an account? Register

1. Visit [www.GPXVacations.com](http://www.GPXVacations.com).
2. Log In by clicking "Login/Register."
3. Complete the registration form.
4. You're all set. Start planning your next exchange!

### 2 Ways to Exchange:

Exchange & Deposit:

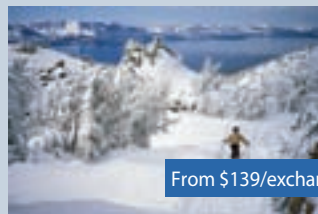
1. Online: [www.GPXVacations.com](http://www.GPXVacations.com)-24/7
2. Call: 866.325.6295, Mon.-Sat.

### GPX Exchange Center Deals

Log in or sign up to book your next getaway!

To search deals visit: [www.GPXVacations.com/deals](http://www.GPXVacations.com/deals)

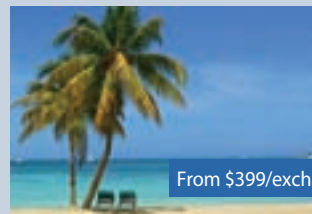
#### Monthly Promos



From \$139/exchange

Check out our latest monthly promotion and save money on your next exchange fee.

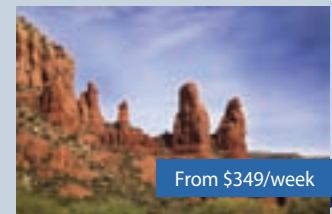
#### Exchange Packages



From \$399/exchange

Add on nights, tickets, or breakfast to your exchange.

#### Bonus Weeks



From \$349/week

Discounted bonus weeks from \$349. No deposit required.